

# Jeffrey Michael Potthoff

## Certified General Real Estate Appraiser

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### Education

University of Northern Iowa, Cedar Falls, Iowa  
Bachelor of Arts in Accounting, 1997

Graduated Magna Cum Laude  
Passed CPA (Certified Public Accountant) exam at graduation  
Kuemper Catholic High School, Carroll, Iowa

### Professional Appraisal Education/ Training & Testing

- Passed Iowa Certified General Appraiser Examination, October/2004 and May/2007
- Met the 180+ hours of pre-certification education requirements
- Completed the 3,000+ hours (1,500 residential and 1,500 commercial) of appraisal experience required to become a Certified General Real Estate Appraiser
- Mentored under Scott Potthoff, a Certified General Real Estate Appraiser with over 25 years of appraisal experience
- Current with all Continuing Professional Educational requirements
- Current with all USPAP courses

### Professional Experience

Potthoff Appraisals, Certified General Real Estate Appraiser

- Waukee, Iowa
  - September/2004 - current
- 3M, Financial Analyst/Controller
- Cincinnati, Ohio
  - November/2002 – September/2004

Deloitte & Touche, Senior Auditor

- Kansas City, Missouri
  - October/2000 – October/2002
- McGladrey & Pullen, Auditor/Senior Auditor
- Des Moines, Iowa
  - September/1997 – October/2000

### Real Estate Organizations

Member of National Association of Realtors since 2005  
Member of Iowa Association of Realtors since 2005  
Member of the Waukee Chamber of Commerce since 2005  
Member of the Des Moines Area Association of Realtors and West Central Iowa Multiple Listing Services since 2004 and 2015 (other MLS's that have been subsequently dissolved)  
Member of Realtors Land Institute since 2010  
Member of Iowa Commercial Real Estate Association since 2013