

# Scott G. Potthoff

## Certified General Real Property Appraiser

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### Education

Bachelor of Science Degree from Northwest Missouri State University, Maryville, Missouri  
Degree in Finance & Insurance, 1977

### Professional Appraisal Education

Current on 28 hour continuing education requirement, every 2 years  
Current on USPAP requirements and continuing education  
Licensed in the State of Iowa as an Certified General Appraiser

Complete in excess of 200 appraisals per year since 1990  
Specializes in Iowa farmland appraisals  
Certified to appraise agricultural land, commercial properties, residential properties  
Knowledgeable of Western Iowa market & trends for ag land  
Approved appraiser for USDA, Farm Service Agency, & USDA Rural Development

### Professional Real Estate Experience

- Real Property Appraiser, Potthoff Appraisals, since 1986
- Real Estate Brokerage Business, Potthoff Realty, since 1990  
Specializing in farmland and commercial sales
- Loan Officer and Financial Analyst, Farm Credit System, 1980-1986
- Loan Officer and Appraiser, First Federal Savings & Loan Association, 1978-1980

### Real Estate Organizations

Member of  
Iowa Association of Realtors since 1986  
Realtors Land Institute since 1989

### Partial List of Clients

United Bank of Iowa  
Iowa Savings Bank, Carroll  
Templeton Savings Bank, Templeton  
Westside State Bank, Westside  
Carroll County State Bank, Carroll  
Commercial Savings Bank, Carroll  
Bank Midwest  
Great Western Bank  
Audubon State Bank, Audubon  
First State Bank  
Manning Trust & Savings Bank, Manning  
USDA Rural Development, Des Moines  
Farm Service Agency, Des Moines  
Several other banks in western half of Iowa

Several area lawyers & financial advisors in Carroll and surrounding cities  
Numerous individual clients for individual needs



IOWA DIVISION OF BANKING

IOWA DEPARTMENT OF COMMERCE  
DIVISION OF BANKING

THIS IS TO CERTIFY THAT THE BELOW NAMED  
HAS BEEN GRANTED A CERTIFICATE AS A  
GENERAL REAL PROPERTY APPRAISER

CERTIFICATE NO. CG01044      EXPIRES: 6/30/2019

POTTHOFF, SCOTT G  
POTTHOFF APPRAISALS  
627 N. CLARK STREET  
P.O. BOX 1041  
CARROLL, IA 51401